## agri benchmark Cash Crop Conference 2013
Benefit Plaza Hotel, Voronezh, Russia  June 30<sup>th</sup> - July 5<sup>th</sup> 2013

### Sunday, June 30<sup>th</sup>
- **20:00** Arrival and Welcome Reception

### Monday, July 1<sup>st</sup>
- **09:00 - 09:15** Opening session
- **09:15 - 10:30** Key results 2012 I (Yelto Zimmer)
  Results & analysis of typical farm data
- **10:30 - 11:00** Coffee break
- **11:00 - 12:30** Key results 2012 II
- **12:30 - 13:00** New developments in the agri benchmark Cash Crop network (Janina Krug)
- **13:00 - 14:00** Lunch break
- **14:00 - 15:30** Why huge yield gaps? Case studies from UA, BR & PL
  (Janina Krug, Mauro Osaki, Pawel Boczar, Roman Slaston)
- **15:30 - 16:00** Coffee break
- **16:00 - 16:40** New Countries: Cambodia (Romnea Pech)
  US-North Dakota (Andrew Swenson)
- **16:40 - 18:00** Workshop session I
  1. Economics of potato production - first results & perspectives
     (Reimer Mohr, Divan van der Westhuizen)
  2. Cost of environmental regulations (case studies CA, DK, UK, DE, UA)
     (Thomas de Witte, Peter Borreby, Roman Slaston)
  3. Use of the agri benchmark focusgroup approach to analyze technology transfer
     (Janina Krug, Mohammed Boughala)
- **19:00** Dinner at the SPARTAK in Voronezh

### Tuesday, July 2<sup>nd</sup>
- **08:30 - 09:00** Political framework conditions in Russia for crop production (D. Rylko)
- **09:00 - 10:00** Agronomic conditions - How to farm successfully in Russia
  (Ch. Kowalczyk, Farm Manager RL Bryansk and K. John, Prodimex)
- **10:00 - 10:30** Coffee break
- **10:30 - 11:15** How do Russian farms adjust to market conditions?
  (Evgenia Uwarkina, Agrarholding Trio Plus)
- **11:15 - 12:30** The new potential for Russia: corn & soy?
  (Y. Zimmer; Roman Rutt, Monsanto; Aaron Baldwin, LLC Agromanagement)
- **12:30 - 13:30** Lunch break
- **14:00 - 18:00** IKAR Seminar: agri benchmark - The global experience in agriculture and possible applications for Russia
  - From ploughing to no-till – how cropping systems evolved around the globe (Kelvin Leibold and Ashley Herbert)
  - Future of Russian land markets – What can we learn from overseas?
    (Aline Barrozo Ferro and Yelto Zimmer)
  - Economics of Dairy production?
    (Tim Kösling)
- **19:00** Reception at the Benefit Plaza Hotel
### Wednesday, July 3rd

**IKAR Seminar "Where the margin is"**

**09:00**
- World and Russian agricultural commodity markets - Current situation and prospects
  - Grain markets
  - Oilseeds and oilseed crushing products
  - Sugar beets

**12:30 - 13:15**
- Lunch break

**13:15 - 18:00**
- Farm Tour - EKONIVA
  - Agroholding 186.000 ha arable farming (in 6 oblasts)
  - Seed growing (20.000t per year)
  - Crop farming (feed production for company’s livestock; cereals, pulses sugar beet)
  - One of Russia’s three largest dairy producers (ca. 41.000 cows; 350 t milk per day)

**18:00**
- Dinner at the river Don

### Thursday, July 4th

**09:00 - 09:45**
- Rice - major players and challenges (*Luan Nguyen Ngoc*)

**09:45 - 12:15**
- Workshop session I
  1. Economics of rice - South-East Asian agri benchmark rice network
     (*Somporn Isvilandona, Luan Nguyen Ngoc, Romnea Pech*)
  2. Competition of value chains - comparison of cif cost
     (*Stefan Ellsiepen*)
  3. Economics of sugar production (sugar beet and sugar cane)
     (*Raphael Albrecht, Frank Knälmann, Divan van der Westhuizen*)

**10:30 - 11:00**
- Coffee break

**12:15 - 13:00**
- Chinese corn production (*Xiangdong Hu*)

**13:00 - 14:00**
- Lunch break

**14:00 - 15:30**
- Large scale arable farming and foreign/non-ag investment
  (*Derek Byerlee and Martin Davies*)

**15:30 - 16:00**
- Coffee break

**16:00 - 17:15**
- The future of precision farming - A new "green" revolution?
  (*Bernhard Bauer, Peter Breunig, Anders Krafft, Andrew Swenson*)

**19:00**
- Dinner at the "Balagan" in Voronezh

### Friday, July 5th

**09:00 - 10:15**
- Efficiency of machinery use - A new topic for agri benchmark?
  (*Peter Breunig, Ashley Herbert*)

**10:15 - 10:45**
- Coffee break

**10:45 - 12:00**
- Summing up & Outlook for 2014

**12:00 - 13:00**
- Lunch break

**13:30 - 17:00**
- Training Session (Typicrop, result data base)

**19:00**
- Farewell dinner at the “CoVok” in Voronezh

### Saturday, July 6th

**07:30**
- Departure at the Benefit Plaza Hotel

**09:30 - 12:00**
- „Maxim Terneew“ - Family farm
  - Sugar beet, Wheat, Barley

**12:00 - 13:00**
- Lunch

**14:00 - 18:00**
- Pavlovskaya Niva, 30.000ha
  - Six operating units; seed production; introduction of no-till farming vegetable production;

**18:00 - 20:00**
- Boat Tour on the Don (Dinner)

**23:00**
- Arrival at the Benefit Plaza

### Sunday, July 7th

**08:00**
- Departure at the Benefit Plaza Hotel

**09:30 - 12:00**
- "Trio Plus" 80.000ha agroholding
  - Arable farming, dairy cows, potatoes under irrigation

**12:00 - 13:00**
- Lunch

**14:00 - 18:00**
- "Trio Plus" 80.000ha agroholding - Local center for ag education

**19:00 - 21:00**
- Dinner

**21:30**
- Arrival at the Benefit Plaza