

Cash Crop Conference 2010

from May 9th to May 13th, The Vines Resort - Perth, Australia

| Mon, May 10th | Farm comparison & agri benchmark results | Time |
|---------------|--|------|
| 08:30 - 10:00 | Opening and result session Chair: Klaus Nehring | 15 |
| | Key results agri benchmark 2009 Discussion of typical farms in selected countries Yelto Zimmer | 75 |
| 10:00 - 10:30 | Morning tea | 30 |
| 10:30 - 12:45 | Key results agri benchmark 2009 (continued) Discussion of typical farms in selected countries Yelto Zimmer | 120 |
| | Summing up key results | 15 |
| 12:45 - 13:45 | Lunch | 60 |
| 13:45 - 15:45 | New country presentations Chair: Yelto Zimmer | |
| | Kazakhstan Dauren Oshakbayev, ACEPAS | 20 |
| | China Xiangdong Hu, Chinese Academy of Agricultural Science, Beijing | 20 |
| | Tunisia Bel-Hassen Abdelkafi, Agricultural School of Mograne | 20 |
| | Vietnam Khiem Nguyen, Faculty of Economics, An Giang University | 20 |
| | Thailand Somporn Isvilanonda, KNIT/Bangkok | 20 |
| 15:45 - 16:15 | Afternoon tea | 30 |
| 16:15 - 18:00 | Strategic topics for agri benchmark Cash Crop Chair: Thomas Funke | |
| | High commodity prices - Where is room for intensification? Klaus Nehring | 15 |
| | High commodity prices - Where is room for expansion in land use? Simon Walther | 15 |
| | GHG-balance for crops - Options for improvements? Kathrin Strohm | 15 |
| | Projections of short term adjustments Janina Krug | 15 |
| | Role of logistic and transport cost Simon Walther | 15 |
| | First discussion of options | 30 |
| Evening | BBQ The Vines Resort - Pool area or Bar area (depending on weather) | |



Tue, May 11th Australia: Challenges for a global player in grain and oilseed markets

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| 08:30 - 10:15 | Australian Arable Farming Opening and chair: Matthew McNee | |
| | WA cash crop farming – overview and recent challenges David Pfeiffer, Synergy Consulting | 35 |
| | Large scale farming in Western Australia Tim McNamara, CEO Wellard Agri Limited | 35 |
| | Salinity in Australia – state of knowledge and farm level consequences Mike Ewing, Future Farm Industries CRC | 35 |
| 10:15 - 10:45 | Morning tea | 30 |
| 10:45 - 12:30 | Economics of integrated crop and livestock farming in Australia Ashley Herbert, Consultant | 35 |
| | Relevance of GHG balance to Australian Agriculture Ross Kingwell, Department of Agriculture of WA / University WA | 35 |
| | From Farm to World Market David Fienberg, Senior Manager CBH | 35 |
| 12:30 - 13:30 | Lunch | 60 |
| 13:30 - 18:00 | Excursion: Value chain of cereals, domestic processing of malting barley | |
| | CBH Grain Export Terminal, Kwinana | |
| | Visit Swan Brewery Canningvale | |
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| Evening | Free evening for all on the beach in Cottesloe | |



Wed, May 12th Training

| 9:00 -10:30 | Training TypiCrop and result database tools Tanja Möllmann | 90 |
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| 10:30 - 11:00 | Morning tea | 30 |
| | Public Session | |
| 11:00 -12:30 | agri benchmark: Perspectives for global crop production Chair: Kirrily Pollock, Industry & Investment NSW, Armidale NSW | |
| | Opening Yelto Zimmer, vTI | 10 |
| | agri benchmark: How does Australia compare to the rest of the world Klaus Nehring, vTI | 40 |
| | Holdings in Russian agriculture — evolution, status and perspectives Dmitri Rylko, Director General Institute for agricultural market studies (IKAR) | 40 |
| 12:30 - 13:30 | Lunch | 60 |
| 13:30 - 15:30 | Economic performance of Ukrainian agri benchmark farms Simon Walther, vTI & Andriy Tovstopyat, UCAB | 40 |
| | GM crops in Australia - cost, profit and economic risks Max Foster, ABARE | 40 |
| | GM crops in the EU - why don't they fly? Yelto Zimmer, vTI | 40 |
| 15:30 - 16:00 | Afternoon tea | 30 |
| 16:00 - 17:30 | Marketing of grains for a large Bulgarian farm Martin Davies, General manager agriculture CERES | 40 |
| | GHG balance for biodiesel - Strategic issues for rapeseed production Ben Lang, Senior Research Associate, University of Cambridge Reimer Mohr, Consultant, hanse-agro | 40 |
| | Summing Up | 10 |
| 18:00 - late | Vineyard tour and dinner out | |



Thur, May 13th agri benchmark Cash Crop: Future strategy

| 08:30 - 10:00 | Sugar production - A new topic for <i>agri benchmark</i> Chair: Yelto Zimmer | |
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| | Production systems and economics of sugar production in Australia Dominic Nolan, CEO Australian Sugar Milling Council | 40 |
| | Production systems and economics of sugar beets in the EU Frank Knaelmann, Beet supply strategy, Nordzucker | 40 |
| 10:00 - 10:30 | Morning tea | 30 |
| 10:30 - 12:15 | Cost of production for sugar beets on agri benchmark farms Anders Krafft, Consultant Landmännen | 45 |
| | Status and future of EU sugar production - The perspective of Nordzucker Harald Isermeyer, Head of advisory board, Nordzucker AG | 45 |
| | Summing up and Outlook: Perspectives for sugar production in agri benchmark | 15 |
| 12:15 - 13:15 | Lunch | 60 |
| 13:15 - 15:00 | agri benchmark initiative for strategic insights into global crop production Chair: Martin Davies | 20 |
| | How to initiate a strategic discussion between growers and agri benchmark | |
| | Workshops on future agri benchmark strategy | 70 |
| | Summing up | 15 |
| 15:00 - 15:30 | Afternoon tea | 30 |
| 15:30 - 17:00 | Final Session Chair: Yelto Zimmer | |
| | Summing up | 30 |
| | Outlook 2011 * MAP -Project * Background typical farms | 30 |
| | Feedback for CCC10 (Please prepare feedback forms - See part 8 of conference folder) | 30 |
| | Closing of the agri benchmark Cash Crop Conference | |
| 18:30 | Conference Dinner The Vines Resort, Samuel Copley Room | |
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