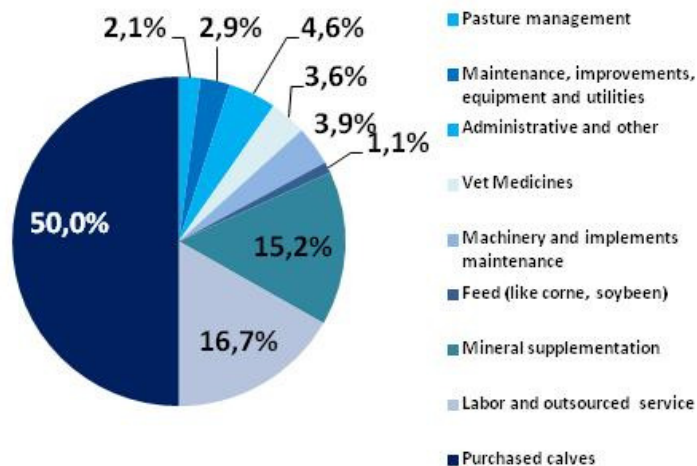




### COSTS AND INCOME TO PRODUCE COW-CALF AND BEEF

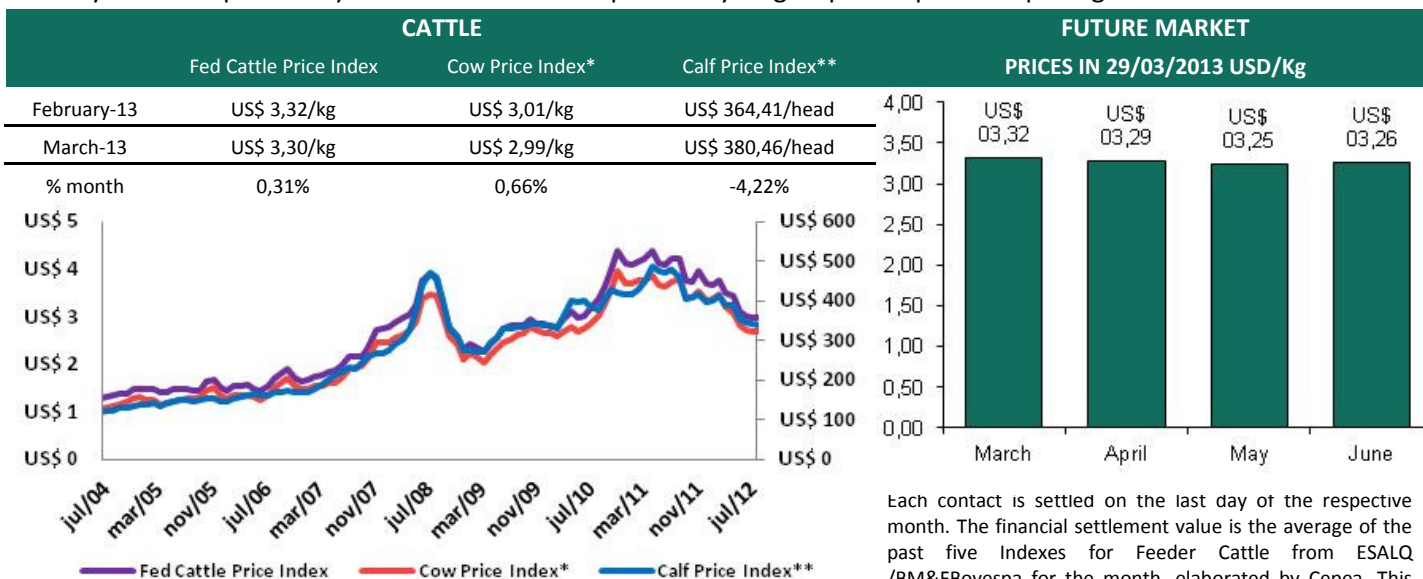
### COMPOSITION OF CASH COSTS - INPUTS



Source: Cepea/CNA

### INPUTS MARKET

The fed cattle indicator ESALQ/BM&FBovespa ended the month of March with US\$ 50,09, up 1.84% in the period. According to Cepea researchers, the reduced offer of animals ready for slaughter was the main factor for this result. Besides the restricted offer, ranchers also have postponed sales of new lots, taking advantage of the conditions of pastures that allowed keeping animals at the farms gaining weight. However, Cepea researchers report that the increase in the price of beef has been limited by the weak progress in the negotiations. Agents of abattoirs demonstrated insecurity about sales of beef and therefore avoided intensifying the demand for animals and/or allow new adjustments to the beef price. Regarding costs, the month was also marked by stability. The Cash Cost of beef cattle increased by 0.03% in the "Brazilian average" (states of GO, MG, MT, MS, PA, PR, RO, RS, SP and TO). The stability can be explained by the small variation in practically all groups of inputs comprising the costs.



Each contract is settled on the last day of the respective month. The financial settlement value is the average of the past five indexes for Feeder Cattle from ESALQ/BM&FBovespa for the month, elaborated by Cepea. This index is based on the physical market of São Paulo state.

\*\* São Paulo state

\*\*Mato Grosso do Sul state